GOVERNED PREPARATION REVIEW

Afripa Beyond AI Systems

Preparation Run Review

Enrichment diagnosis, Gmail status, and next-run design

15 AUGUST 2026 · MANUS AI

460

APPROVED RECORDS REVIEWED EVIDENCE BEFORE OUTREACH

The run stopped safely at the evidence gate

460

readable records reviewed from the approved corpus

0	valid business emails evidenced
0	records met the draft-ready evidence gate
0	Gmail drafts created; no mail was changed

Decision: preserve the 20-record cap and do not guess.

Source: preparation run report + source ledger

The pool contained account discovery—not outreach-ready contacts

READABLE POOL · 460 RECORDS



56.5% / 43.5%

260

DISCOVERY SEEDS

Future discovery work

Rows were marked *draft_only* and *manual_review_required_before_any_send*. Most lacked a populated company, website, email, or source URL.

No email-like values present.

200

FRESH B2B ROWS

Account research

Company, geography, role family, fit angle, and D&B research URLs were present. *Named Contact* and *Public Email* were empty.

Enrichment status: Person + email pending.

Diagnosis: 0% email coverage across both sources reflects a stage mismatch.

Source: approved Drive lead materials

The missing layer was recipient-level evidence

01

AVAILABLE EVIDENCE

Account verified

Fresh B2B rows identified companies, markets, fit angles, and research links.

ACCOUNT-LEVEL SUPPORT

02

DIRECTION ONLY

Role hypothesized

A target decision-maker field can guide research, but does not evidence a person in role.

NOT RECIPIENT EVIDENCE

03

REQUIRED BUT ABSENT

Recipient missing

Every Fresh B2B row left *Named Contact* and *Public Email* empty.

NO RESPONSIBLE RECIPIENT

OPERATING IMPLICATION

Company verification plus a role hypothesis do not justify personalized outreach.

Required next evidence: named professional, LinkedIn profile, owner, public business email, source URL, and a dated relevance signal.

Source: run report + Fresh B2B lead workbook

Build a staged enrichment funnel before drafting

01

Account discovery

Company, official domain, specific source URL, and capture date.

STATUS · ACCOUNT RESEARCH

02

Contact targeting

Named professional or evidenced accountable owner and role.

STATUS · CONTACT TARGETED

03

Email evidence

Public business email, evidence URL, capture date, and domain match.

STATUS · EMAIL VERIFIED

04

Compliance & suppression

Duplicate, opt-out, and hard-bounce checks before review.

STATUS · ELIGIBLE FOR REVIEW

05

Draft readiness

One source-backed signal, one operating question, one Afripa pathway.

STATUS · DRAFT READY

Evidence before volume

Enrich **30–50 high-priority accounts** first, then stop at the existing **20 draft-ready record cap**. Record every failure explicitly.

Guardrail: do not infer names, email patterns, or personalization evidence.

Source: enrichment and Gmail diagnosis memo

Gmail failed on configuration preconditions—not delivery evidence

01 Schedule layer

TRIGGER AND TASK BINDING

Active
Daily at 10:00 in Africa/Casablanca

Last run
15 August 2026, 09:00:57 UTC

Bound
Gmail and Workspace connectors listed

02 Gmail connector

MAILBOX EXECUTION STATE

Disabled
Connector cannot be called by the run

No active account
Two mailboxes known; none selected

No authorization list
No Gmail account approved for agent actions

03 Google Workspace

DRIVE SOURCE-ACCOUNT STATE

Enabled
Both known accounts are authorized

No active account
Multiple accounts are allowed; none selected

Operational effect
Read operations can be blocked before source access

ROOT CAUSE

Incomplete connector activation and account selection produced the “server not found” outcome.

No Gmail messages were read. No draft, bounce, suppression, or label action occurred.

Fix account selection before the next run

01

Confirm the sender

Choose the mailbox used for any future draft preparation; do not allow an ambiguous multi-account default.

Sender: zoumoussaif@gmail.com

02

Enable and authorize Gmail

Enable the connector and explicitly authorize the selected sender account for the scheduled workflow.

Current state: disabled; no active account

03

Select the Drive account

Bind lead-material access to the authorized corpus owner so the source boundary remains explicit and reviewable.

Drive: moussaif.zouhair@gmail.com

04

Verify read-only first

Confirm tool availability and bounded source access before any candidate qualification or draft preparation resumes.

Check: tools, source scope, sender identity

OPERATING BOUNDARY

Keep sending, scheduling, replying, forwarding, labeling, and other consequential mail actions outside automatic execution. Configuration changes require user confirmation.

No change applied in this review.

Source: current connector configuration and schedule status

Next run should optimize for evidence, not volume

20

MAXIMUM INITIAL DRAFTS

The cap remains a quality control: only evidence-backed recipients proceed to restrained draft preparation.

01 Account → contact

How many priority accounts gain an evidenced owner.

02 Business-email coverage

Count only approved business contact channels with a recorded source.

03 Signal coverage

Require a dated, concrete relevance signal supporting one cautious question.

04 Draft-ready yield

Track the share that clears email, suppression, duplicate, and personalization gates.

SUCCESS CONDITION

Fewer records, stronger provenance, explicit accountability, and a fully reviewable next step for every prepared draft.

Decision rule: no inferred names, addresses, or claims; retain every exclusion reason.

Source: Afripa preparation run report and enrichment diagnosis